



**Brian Richard, Director of REO & Short Sale
SERVICING - SAN DIEGO COUNTY, CA**

ASSETS Managed and Sold for:

*Bank of America | Skyhill REO | Chase
IndyMac | OneWest Bank | Arch Bay Capital
Old Republic | DSI | Specialized Asset Management
Single Source | RMS | ServiceLink | PMH Financial
Green River Capital | Quantum Servicing | Blueprint
Nationstar | Aurora | USRES | Fannie Mae | VRM*

97% CFK success rate | 99% BPO to Sold Price ratio | 27 day average marketing timeframe

Single point of contact - cradle to grave service

All assets are treated on a unique basis, based on the criteria of the REO and Asset Manager

VIDEO INSPECTIONS / BPOS PROVIDED - COMMUNICATION IS KEY TO MINIMIZE HOLD TIMES

- Dedicated team to handle all aspects of the REO process:
- Comprehensive BPO Services: 12 – 24 hr completion
- Occupancy check usually within 4 hrs of assignment
- Fully paperless office - all docs, photos, and forms via PDF

About... Brian has been a featured speaker and REO trainer for major industry events: REO Expo (2011 & 2012), Five Star (2011 & 2012) and has had the privilege to lead privately instructed asset management and major banks/servicing firms on how to conduct successful CFK/Relocation negotiations as well as REO best practices directly to asset managers and executives. He has a strong sense of community service. His family brokerage has 3 generations of local real estate agents and knowledge with over 35 years of local San Diego County real estate service. Brian and Richard Realty Group, Inc is continually recognized as an outstanding agent and excellent real estate brokerage amongst clients and peers. Brian provides cutting edge technological services to help maximize community awareness and promote local neighborhood growth and homeownership!

Brian was born and raised in north San Diego county, he attended San Diego State University and has a very solid understanding of San Diego County real estate. **Brian was elected to the board of directors for the local association of realtors (NSDCAR) for his district by over 5000 realtor members in San Diego County for 2009 & 2010 - He was one of the youngest board of directors in the history of the north San Diego County Association of Realtors—still to date!** He and his wife Jasmin just celebrated the birth of their second child, Skyler and they are also blessed to have a daughter, Londyn. Brian is dedicated and motivated to work to support his family and continue to help his local community!

RICHARD REALTY GROUP, INC

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BRIAN RICHARD

Director of REO & Short Sale

EQUATOR PLATINUM | RES.NET CERTIFIED
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Affiliations Include: NAHREP | AREAA | Woman Owned Business

NRBA | US REO Partners | Open Door Institute

www.BrianRichardHomes.com/REO



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Cities	Counties	Zips
Chula Vista	San Diego	91909
Chula Vista	San Diego	91910
Chula Vista	San Diego	91911
Chula Vista	San Diego	91912
Chula Vista	San Diego	91913
Chula Vista	San Diego	91914
Chula Vista	San Diego	91915
Chula Vista	San Diego	91921
Imperial Beach	San Diego	91932
La Mesa	San Diego	91933
La Mesa	San Diego	91941
La Mesa	San Diego	91942
La Mesa	San Diego	91943
La Mesa	San Diego	91944
Lemon Grove	San Diego	91945
Lemon Grove	San Diego	91946
National City	San Diego	91950
National City	San Diego	91951
Spring Valley	San Diego	91976
Spring Valley	San Diego	91977
Spring Valley	San Diego	91978
Spring Valley	San Diego	91979
Bonsall	San Diego	92003
Cardiff	San Diego	92007
Carlsbad	San Diego	92008
Carlsbad	San Diego	92009
Carlsbad	San Diego	92010
Carlsbad	San Diego	92011
Del Mar	San Diego	92014
El Cajon	San Diego	92019
El Cajon	San Diego	92020
El Cajon	San Diego	92021
Encinitas	San Diego	92024
Escondido	San Diego	92025
Escondido	San Diego	92026
Escondido	San Diego	92027
Fallbrook	San Diego	92028
Escondido	San Diego	92029
La Jolla	San Diego	92037
Lakeside	San Diego	92040
Oceanside	San Diego	92054
Oceanside	San Diego	92056
Oceanside	San Diego	92057
Oceanside	San Diego	92058

Cities	Counties	Zips
Oceanside	San Diego	92059
Poway	San Diego	92064
Ramona	San Diego	92065
Rancho Santa Fe	San Diego	92067
San Marcos	San Diego	92069
Santee	San Diego	92071
Solana Beach	San Diego	92075
San Marcos	San Diego	92078
Vista	San Diego	92081
Valley Center	San Diego	92082
Vista	San Diego	92083
Vista	San Diego	92084
Rancho Santa Fe	San Diego	92091
San Diego	San Diego	92101
San Diego	San Diego	92102
San Diego	San Diego	92103
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San Diego	San Diego	92110
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San Diego	San Diego	92119
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San Diego	San Diego	92132
San Diego	San Diego	92134
San Diego	San Diego	92139

FULL SAN DIEGO AREA COVERAGE

